

## Meditech 6.X Migration Consultation

As a healthcare executive, you are facing a significant change as you contemplate the migration to Meditech 6.X. In addition to the complex technical challenges, your contractual agreements will change as well.

How will you address the complexities of the relationship in the new contract language?

O'Toole Law Group's experience and knowledge in Meditech contracting cannot be matched and enable us to quickly and efficiently provide you with the very important baseline you need. We will provide:

- Review of existing Meditech agreements,
- Preparation for negotiating the Meditech 6.X commitment,
- Assistance in reviewing and compiling all documentation necessary prior to signing for Meditech 6.X, and
- The foundation to properly position you prior to contracting for 6.X software and services.

We are offering a one-time fixed fee for this review at a substantial reduction from our standard rates. There is no obligation to proceed with us following the review of Magic agreements. The work product from the initial engagement is yours to use with whatever law firm you select to support you during negotiations.

### Complimentary Consultation

Contact William O'Toole directly for a complimentary initial consultation to determine if this new offering is right for your organization. Assemble some general information first, including length of time as a Meditech customer, number of existing Meditech licenses, and rough timeline for 6.X migration.



**Large Healthcare Entities** With twenty years of experience detailing the various aspects of implementations, simple or complex, O'Toole Law Group knows the details that make or break an implementation. Past involvement in the most complex software rollouts imaginable means we can provide unmatched assistance to providers investing in HIT. Coupling this experience with the legal foundation amassed over the years separates O'Toole Law Group from the others.

**HIT Consulting Firms** Take advantage of the wealth of experience offered by O'Toole Law Group. Include us in your engagement proposal to healthcare entities to streamline the negotiation process and efficiently bring the HIT contract to execution.

**Small Hospitals** Obtain first rate legal services for your next HIT acquisition. Lock in a fixed fee engagement with O'Toole Law Group for the most efficient use of limited capital resources.

**HIT Companies** Let O'Toole Law Group be your advisor on all things associated with agreement creation, negotiation and review. For emerging companies, our experience is extremely valuable as you establish your licensing or distribution model. Established companies can benefit from our extensive national and international relationships.

## EXPERIENCE our EXPERIENCE

Career highlights for William O'Toole, founder of O'Toole Law Group include the following:

- Software licenses negotiated with thousands of hospitals and healthcare organizations in all possible sectors; public, private, non-profit, for profit, County, City, State, Federal, Provincial, and Ministerial. Customers ranged from small critical access hospitals to multi-hospital organizations.
- Established business relationship (prime vendor and distribution agreements) with top computer hardware and consulting vendors. Created national and international business distribution agreements and numerous component agreements.
- Structured agreements for software license transfers associated with hospital divestitures and for complex hospital mergers and acquisitions.
- Obtained and structured value-added resale agreements with all top computer hardware vendors for domestic and international markets.
- Researched, interpreted and advised management regarding United States and Canadian Federal, State and Provincial legislation.
- Advised independent financing companies used by healthcare organizations in matters regarding leasing computer hardware and software packages as well as bankruptcy matters involving common customers.
- Created complicated software agreement involving US software vendor, US healthcare entity and Mexican healthcare entity, as well as numerous software agreements between US vendor and other international healthcare entities.

**O'TOOLE**  
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